# Balance Sheet As of December 31, 2021

|                                      | TOTAL       |
|--------------------------------------|-------------|
| ASSETS                               |             |
| Current Assets                       |             |
| Bank Accounts                        |             |
| BAC - Checking 1606                  | 27,556.48   |
| BAC - MM #1391 (Closed 11/30/20)     | 0.00        |
| BAC - Savings 0557 (Closed 11/30/20) | 0.00        |
| BAC - Special Events 4011            | 11,895.94   |
| CBNC - Special Events (Closed)       | 0.00        |
| Oak Valley Community Bank - 2687     | 7,391.67    |
| Oak Valley Community Bank - 4078     | 17,988.07   |
| Total Bank Accounts                  | \$64,832.16 |
| Accounts Receivable                  |             |
| Accounts Receivable (A/R)            | 0.00        |
| Total Accounts Receivable            | \$0.00      |
| Other Current Assets                 |             |
| Advance                              | 0.00        |
| Total Other Current Assets           | \$0.00      |
| Total Current Assets                 | \$64,832.16 |
| Fixed Assets                         |             |
| Equipment                            | 28,776.55   |
| Accumulated Dpr                      | -26,362.55  |
| Total Equipment                      | 2,414.00    |
| Total Fixed Assets                   | \$2,414.00  |
| Other Assets                         |             |
| Deposit                              | 250.00      |
| Other                                | 0.00        |
| Suspense                             | 0.00        |
| Total Other Assets                   | \$250.00    |
| TOTAL ASSETS                         | \$67,496.16 |
| LIABILITIES AND EQUITY               |             |
| Liabilities                          |             |
| Current Liabilities                  |             |
| Accounts Payable                     |             |
| Accounts Payable (A/P)               | 2,400.00    |
| Total Accounts Payable               | \$2,400.00  |
| Other Current Liabilities            |             |
| Loan Payable-Ornament Stroll         | 20,000.00   |
| PPP Loan Payable                     | 0.00        |
| Total Other Current Liabilities      | \$20,000.00 |
| Total Current Liabilities            | \$22,400.00 |
| Total Liabilities                    | \$22,400.00 |
| Equity                               |             |
| Retained Earnings                    | -61,549.58  |
| Net Revenue                          | 106,645.74  |
| Total Equity                         | \$45,096.16 |
|                                      |             |

## Income Statement July - December, 2021

|                                 | TOTAL        |
|---------------------------------|--------------|
| Revenue                         |              |
| DISI - Farmers Market           | 3,100.00     |
| DISI - Grand Theatre Events     | 19,655.31    |
| DISI - Holiday Light Parade     | 590.00       |
| DISI - Holiday Ornament Stroll  | 22,985.00    |
| DISI - Social at Sunset         | 30,891.38    |
| Donation                        | 918.17       |
| Property Assessments            | 80,896.33    |
| Sponshorships                   | 600.00       |
| Sponsorships                    | 289.42       |
| Total Revenue                   | \$159,925.61 |
| GROSS PROFIT                    | \$159,925.61 |
| Expenditures                    |              |
| Cen Ten                         |              |
| District Promotion              | 250.00       |
| Gross Wages - CenTen            | 18,864.75    |
| Payroll Tax Exp-CenTen          | 1,455.96     |
| Workers Comp Ins-CenTen         | 172.31       |
| Total Cen Ten                   | 20,743.02    |
| District Identity               |              |
| Advertising                     | 349.00       |
| Block Party                     | 1,500.00     |
| Car Show                        | 9.32         |
| Grand Theatre Events            | 10,954.49    |
| Gross Wages - District Identity | 6,288.16     |
| Halloween Parade                | 3,294.88     |
| Holiday Event-Decor Santa Hut   | 6,350.00     |
| Holiday Light Parade            | 4,412.48     |
| Insurance                       | 750.37       |
| Merchant Mixer                  | 265.92       |
| Office Supplies                 | 23.92        |
| Payroll Tax Exp-DISI            | 485.39       |
| Social at Sunset                | 14,316.90    |
| Web Site                        | 870.74       |
| Workers Comp Ins-DISI           | 57.42        |
| Total District Identity         | 49,928.99    |
| interest expense                | 382.88       |
| ORGANIZATION                    |              |
| Property Taxes                  | 140.66       |
| Total ORGANIZATION              | 140.6        |

## Income Statement July - December, 2021

|                                | TOTAL        |
|--------------------------------|--------------|
| Organization/Contingency       |              |
| Bank Charges                   | 211.93       |
| Communication Expense          | 974.53       |
| Computer, Office Equip & Supp  | 2,284.11     |
| Dues and Memberships           | 518.00       |
| Financial Reporting Expense    | 1,200.00     |
| Gross Wages - Admin            | 18,864.75    |
| Insurance                      | 17,651.01    |
| Office Supplies                | 66.29        |
| PayChex Service Fee-Admin      | 1,940.26     |
| Payroll Tax Exp-Admin          | 1,455.96     |
| Postage                        | 48.00        |
| Software                       | 149.90       |
| Tax Exempt Fee                 | 75.00        |
| Workers Comp Ins-Admin         | 172.31       |
| Total Organization/Contingency | 45,612.05    |
| SOBO/Parking                   |              |
| District Maintenance           | 10,179.52    |
| Gross Wages - SOBO             | 18,864.75    |
| Payroll Tax Expense-SOBO       | 1,455.96     |
| Workers Comp Ins-SOBO          | 172.31       |
| Total SOBO/Parking             | 30,672.54    |
| Total Expenditures             | \$147,480.14 |
| NET OPERATING REVENUE          | \$12,445.47  |
| Other Revenue                  |              |
| Block Party Income             | 26,160.55    |
| Car Show Income                | 4,343.60     |
| Fall Wine Stroll Deposits      | 47,847.15    |
| Holiday Sponsors               | 300.00       |
| Other Miscellaneous Revenue    | 58,978.52    |
| Taps on Tenth Income           | 38,369.79    |
| Total Other Revenue            | \$175,999.61 |
| Other Expenditures             |              |
| Block Party Expense            | 10,257.89    |
| Car Show Expense               | 2,761.69     |
| Fall Wine Stroll Expenses      | 26,582.61    |
| Girls Night Out                | 3,003.45     |
| Ornament Stroll                | 6,457.61     |
| Official Caroli                |              |

## Income Statement July - December, 2021

|                          | TOTAL        |
|--------------------------|--------------|
| Taps on Tenth Expense    | 18,854.09    |
| Total Other Expenditures | \$81,799.34  |
| NET OTHER REVENUE        | \$94,200.27  |
| NET REVENUE              | \$106,645.74 |

#### Balance Sheet Comparison As of December 31, 2021

|                                      | TOTAL                    |                         |              |              |
|--------------------------------------|--------------------------|-------------------------|--------------|--------------|
|                                      | AS OF DEC 31, 2021       | AS OF DEC 31, 2020 (PY) | CHANGE       | % CHANGE     |
| ASSETS                               |                          |                         |              |              |
| Current Assets                       |                          |                         |              |              |
| Bank Accounts                        |                          |                         |              |              |
| BAC - Checking 1606                  | 27,556.48                | 4,348.57                | 23,207.91    | 533.69 %     |
| BAC - MM #1391 (Closed 11/30/20)     | 0.00                     | 0.00                    | 0.00         |              |
| BAC - Savings 0557 (Closed 11/30/20) | 0.00                     | 0.00                    | 0.00         |              |
| BAC - Special Events 4011            | 11,895.94                | 5,119.57                | 6,776.37     | 132.36 %     |
| CBNC - Special Events (Closed)       | 0.00                     | 0.00                    | 0.00         |              |
| Oak Valley Community Bank - 2687     | 7,391.67                 | 4,897.26                | 2,494.41     | 50.93 %      |
| Oak Valley Community Bank - 4078     | 17,988.07                |                         | 17,988.07    |              |
| Total Bank Accounts                  | \$64,832.16              | \$14,365.40             | \$50,466.76  | 351.31 %     |
| Accounts Receivable                  |                          |                         |              |              |
| Accounts Receivable (A/R)            | 0.00                     | 0.00                    | 0.00         |              |
| Total Accounts Receivable            | \$0.00                   | \$0.00                  | \$0.00       | 0.00%        |
| Other Current Assets                 |                          |                         |              |              |
| Advance                              | 0.00                     | 0.00                    | 0.00         |              |
| Total Other Current Assets           | \$0.00                   | \$0.00                  | \$0.00       | 0.00%        |
| Total Current Assets                 | \$64,832.16              | \$14,365.40             | \$50,466.76  | 351.31 %     |
| Fixed Assets                         |                          |                         |              |              |
| Equipment                            | 28,776.55                | 28,776.55               | 0.00         | 0.00 %       |
| Accumulated Dpr                      | -26,362.55               | -20,859.75              | -5,502.80    | -26.38 %     |
| Total Equipment                      | 2,414.00                 | 7,916.80                | -5,502.80    | -69.51 %     |
| Total Fixed Assets                   | \$2,414.00               | \$7,916.80              | \$ -5,502.80 | -69.51 %     |
| Other Assets                         | • •                      | , ,                     | . ,          |              |
| Deposit                              | 250.00                   | 250.00                  | 0.00         | 0.00 %       |
| Other                                | 0.00                     | 0.00                    | 0.00         | 0.00 70      |
| Suspense                             | 0.00                     | 0.00                    | 0.00         |              |
| Total Other Assets                   | \$250.00                 | \$250.00                | \$0.00       | 0.00 %       |
| TOTAL ASSETS                         | \$67,496.16              | \$22,532.20             | \$44,963.96  | 199.55 %     |
|                                      | ₩07,430.10               | ΨΖΖ,30Ζ.20              | <del></del>  |              |
| LIABILITIES AND EQUITY Liabilities   |                          |                         |              |              |
| Current Liabilities                  |                          |                         |              |              |
| Accounts Payable                     |                          |                         |              |              |
| Accounts Payable (A/P)               | 2,400.00                 |                         | 2,400.00     |              |
| Total Accounts Payable               | \$2,400.00<br>\$2,400.00 | \$0.00                  | \$2,400.00   | 0.00%        |
| -                                    | φ2,400.00                | \$0.00                  | φ2,400.00    | 0.00%        |
| Other Current Liabilities            |                          |                         |              |              |
| Loan Payable-Ornament Stroll         | 20,000.00                | 00.007.00               | 20,000.00    | 400.00.00    |
| PPP Loan Payable                     | 0.00                     | 29,297.82               | -29,297.82   | -100.00 %    |
| Total Other Current Liabilities      | \$20,000.00              | \$29,297.82             | \$ -9,297.82 | -31.74 %     |
| Total Current Liabilities            | \$22,400.00              | \$29,297.82             | \$ -6,897.82 | -23.54 %     |
| Total Liabilities                    | \$22,400.00              | \$29,297.82             | \$ -6,897.82 | -23.54 %     |
| Equity                               |                          |                         |              |              |
| Retained Earnings                    | -61,549.58               | -6,849.48               | -54,700.10   | -798.60 %    |
| Net Revenue                          | 106,645.74               | 83.86                   | 106,561.88   | 127,071.17 % |
| Total Equity                         | \$45,096.16              | \$ -6,765.62            | \$51,861.78  | 766.55 %     |
| TOTAL LIABILITIES AND EQUITY         | \$67,496.16              | \$22,532.20             | \$44,963.96  | 199.55 %     |

#### Statement of Activity Comparison November - December, 2021

|                                 | TOTAL           |                      |              |           |
|---------------------------------|-----------------|----------------------|--------------|-----------|
|                                 | NOV - DEC, 2021 | NOV - DEC, 2020 (PY) | CHANGE       | % CHANGE  |
| Revenue                         |                 |                      |              |           |
| DISI - Farmers Market           |                 | 1,100.00             | -1,100.00    | -100.00 % |
| DISI - Grand Theatre Events     | 14,915.91       |                      | 14,915.91    |           |
| DISI - Holiday Light Parade     | 70.00           |                      | 70.00        |           |
| DISI - Holiday Ornament Stroll  | 21,705.00       | 17,656.39            | 4,048.61     | 22.93 %   |
| Donation                        | 907.87          | 25,006.37            | -24,098.50   | -96.37 %  |
| Sponshorships                   | 600.00          |                      | 600.00       |           |
| Sponsorships                    | 289.42          |                      | 289.42       |           |
| Total Revenue                   | \$38,488.20     | \$43,762.76          | \$ -5,274.56 | -12.05 %  |
| GROSS PROFIT                    | \$38,488.20     | \$43,762.76          | \$ -5,274.56 | -12.05 %  |
| Expenditures                    |                 |                      |              |           |
| Cen Ten                         |                 |                      |              |           |
| Business Marketing              |                 | 16,054.21            | -16,054.21   | -100.00 % |
| Gross Wages - CenTen            | 6,499.60        | 4,171.50             | 2,328.10     | 55.81 %   |
| Payroll Tax Exp-CenTen          | 500.31          | 319.12               | 181.19       | 56.78 %   |
| Workers Comp Ins-CenTen         | 58.50           | 123.11               | -64.61       | -52.48 %  |
| Total Cen Ten                   | 7,058.41        | 20,667.94            | -13,609.53   | -65.85 %  |
| District Identity               |                 |                      |              |           |
| Advertising                     | 349.00          | 405.56               | -56.56       | -13.95 %  |
| Grand Theatre Events            | 5,939.69        |                      | 5,939.69     |           |
| Gross Wages - District Identity | 2,166.50        | 1,390.50             | 776.00       | 55.81 %   |
| Halloween Parade                | 250.00          |                      | 250.00       |           |
| Holiday Event-Decor Santa Hut   | 450.00          |                      | 450.00       |           |
| Holiday Light Parade            | 4,407.83        |                      | 4,407.83     |           |
| Insurance                       |                 | 10,288.09            | -10,288.09   | -100.00 % |
| Merchant Mixer                  | 265.92          |                      | 265.92       |           |
| Office Supplies                 | 23.92           |                      | 23.92        |           |
| Payroll Tax Exp-DISI            | 166.77          | 106.35               | 60.42        | 56.81 %   |
| Web Site                        | 19.17           | 342.40               | -323.23      | -94.40 %  |
| Workers Comp Ins-DISI           | 19.50           | 44.55                | -25.05       | -56.23 %  |
| Total District Identity         | 14,058.30       | 12,577.45            | 1,480.85     | 11.77 %   |
| Organization/Contingency        |                 |                      |              |           |
| Bank Charges                    | 111.93          | 75.00                | 36.93        | 49.24 %   |
| Communication Expense           | 307.48          | 464.16               | -156.68      | -33.76 %  |
| Computer, Office Equip & Supp   | 119.00          |                      | 119.00       |           |
| Dues and Memberships            | 150.00          | 150.00               | 0.00         | 0.00 %    |
| Financial Reporting Expense     | 400.00          |                      | 400.00       |           |
| Gross Wages - Admin             | 6,499.60        | 4,171.50             | 2,328.10     | 55.81 %   |
| Insurance                       | 16,021.01       | 2,059.42             | 13,961.59    | 677.94 %  |
| Office Supplies                 | 2.99            | 32.86                | -29.87       | -90.90 %  |

#### Statement of Activity Comparison November - December, 2021

|                                |                 | TOTAL                |               |             |
|--------------------------------|-----------------|----------------------|---------------|-------------|
|                                | NOV - DEC, 2021 | NOV - DEC, 2020 (PY) | CHANGE        | % CHANGE    |
| PayChex Service Fee-Admin      | 677.20          | 286.00               | 391.20        | 136.78 %    |
| Payroll Tax Exp-Admin          | 500.31          | 319.12               | 181.19        | 56.78 %     |
| Postage                        |                 | 23.55                | -23.55        | -100.00 %   |
| Workers Comp Ins-Admin         | 58.50           | 144.27               | -85.77        | -59.45 %    |
| Total Organization/Contingency | 24,848.02       | 7,725.88             | 17,122.14     | 221.62 %    |
| SOBO/Parking                   |                 |                      |               |             |
| District Maintenance           | 4,840.00        | 5,770.00             | -930.00       | -16.12 %    |
| Gross Wages - SOBO             | 6,499.60        | 4,171.50             | 2,328.10      | 55.81 %     |
| Payroll Tax Expense-SOBO       | 500.31          | 319.14               | 181.17        | 56.77 %     |
| Workers Comp Ins-SOBO          | 58.50           | 133.69               | -75.19        | -56.24 %    |
| Total SOBO/Parking             | 11,898.41       | 10,394.33            | 1,504.08      | 14.47 %     |
| Total Expenditures             | \$57,863.14     | \$51,365.60          | \$6,497.54    | 12.65 %     |
| NET OPERATING REVENUE          | \$ -19,374.94   | \$ -7,602.84         | \$ -11,772.10 | -154.84 %   |
| Other Revenue                  |                 |                      |               |             |
| Taps on Tenth Income           | 38,169.79       |                      | 38,169.79     |             |
| Total Other Revenue            | \$38,169.79     | \$0.00               | \$38,169.79   | 0.00%       |
| Other Expenditures             |                 |                      |               |             |
| Block Party Expense            | 39.00           |                      | 39.00         |             |
| Car Show Expense               | 375.00          |                      | 375.00        |             |
| Ornament Stroll                | 2,091.93        | 213.48               | 1,878.45      | 879.92 %    |
| Sales Tax Expense              | 6,540.00        |                      | 6,540.00      |             |
| Taps on Tenth Expense          | 17,105.74       |                      | 17,105.74     |             |
| Total Other Expenditures       | \$26,151.67     | \$213.48             | \$25,938.19   | 12,150.17 % |
| NET OTHER REVENUE              | \$12,018.12     | \$ -213.48           | \$12,231.60   | 5,729.62 %  |
| NET REVENUE                    | \$ -7,356.82    | \$ -7,816.32         | \$459.50      | 5.88 %      |